

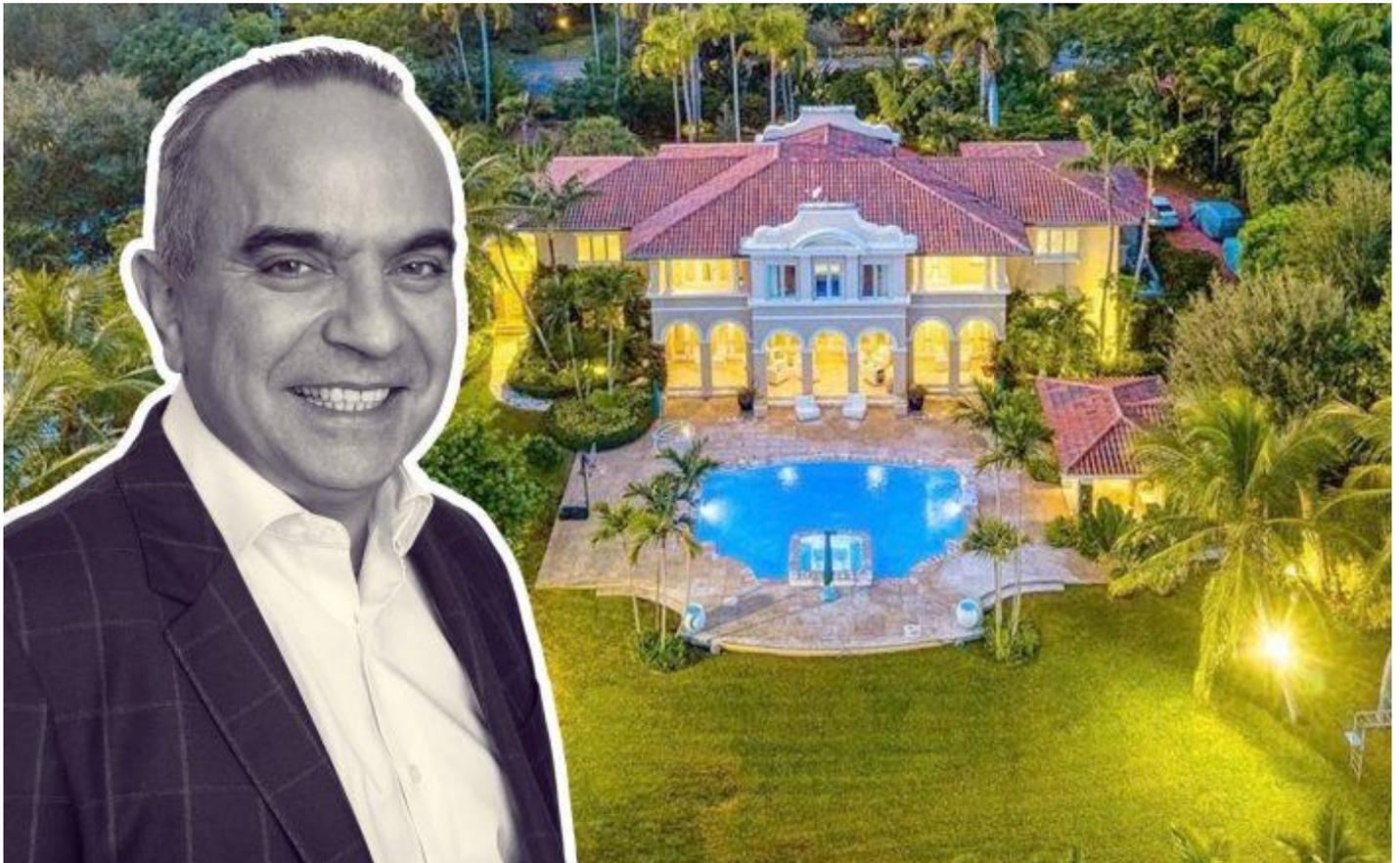
## Private equity titan buys lakefront Coral Gables home for \$6M

*Buyer sold a mansion on Jupiter Island for nearly \$13M in January*

Miami

Mar. 24, 2021 02:30 PM

By Jordan Pandy.



*JRJ Group Founding Partner Roger Nagioff with his new property. (JRJ Group, Luxhunters Productions)*

A founding partner of a London-based private equity firm purchased a Coral Gables home for \$6 million, after selling a Jupiter Island mansion for \$12.9 million, The Real Deal has

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# THE REAL DEAL

SOUTH FLORIDA REAL ESTATE NEWS

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Property records show a Panamanian entity, Fair Hill Corp., sold the home.

Nagioff is a founding partner of JRJ Group, a private equity firm founded in 2009. Formerly, he was the global head of fixed income at Lehman Brothers.

The seller purchased the Coral Gables property in 1999 for \$770,000, records show. Construction began on the single-family home in 2000, and it was completed the following year.

The property was listed in January 2020 for \$6.5 million. Roberta Ingletto with RGI Realty represented the seller, while Sabriane Brandao of Loweth Luxury Properties represented Nagioff.

The 7,623-square-foot house has six bedrooms and seven-and-a-half bathrooms, according to property records. The 1.1-acre property also features a three-car garage, pool and private dock.

Nagioff sold his home at 332 South Beach Road in Hobe Sound in January for the full asking price of \$12.9 million, according to the spokesperson for Loweth Luxury Properties, whose agents Brandao and James Bennett handled that sale.

Nagioff hired the firm to complete \$2 million worth of renovations to the Coral Gables property, according to the spokesperson for Loweth Luxury Properties. The Coconut Grove-based development and management company is owned by Chad Loweth

(<https://therealdeal.com/miami/2019/10/11/former-hedge-funder-sells-waterfront-home-in-coral-gables-for-8m/>), a developer and former hedge funder.

Among other recent sales in the gated community of Hammock Lakes in Coral Gables

(<https://therealdeal.com/miami/tag/coral-gables/>), a real estate developer sold a home for \$6.8 million (<https://therealdeal.com/miami/2020/12/28/developer-jose-boschetti-sells-his-coral-gables-lakefront-home-for-7m/>), and professional baseball player Manny Machado

bought a mansion for \$7.2 million (<https://therealdeal.com/miami/2020/09/23/baseball-player-manny-machado-buys-coral-gables-spec-mansion-for-7m/>).

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# THE REAL DEAL

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## Brazilian entertainment mogul pays \$8.5M for St. Regis penthouse

*Jorge Sirena Pereira is a promoter who also manages singer Roberto Carlos*

Miami

April 18, 2019 04:30 PM

By [Ina Cordle](#)



Unit 2601 in the south tower of the St. Regis at 9701 Collins Avenue

A Brazilian music and entertainment mogul who manages the career of singer Roberto Carlos bought a penthouse at the St. Regis Bal Harbour, *The Real Deal* has learned.

Jorge Sirena Pereira paid \$8.5 million for unit 2601 in the south tower at the St. Regis at 9701 Collins Avenue. It spans 3,524 square feet and has three bedrooms and one-and-a-half bathrooms. The deal works out to \$2,412 per square foot. The purchase is a sharp price chop from the unit's original nearly \$13 million list price in 2017.

The seller was identified as Chateauroux Holdings Ltd, a Bahamian corporation. Records show the seller, represented by a New York attorney, paid \$6.5 million for the unit in 2012.

Roberta Ingleto, founder of Concierge Realty Brokers, who represented Chateauroux Holdings, said the deal set a new price-per-square-foot record in the luxury condo complex, up 18 percent from the previous record of \$2,053 per square foot for unit 1100C purchased in November. The condo tower was completed in 2011.

Ingleto identified the buyer as Mama DF Inc. But corporate records show that entity is led by Pereira and his son, Matheus Sirena. Marcelo Agostini of AG Real Estate represented Pereira.





*Dody Sirena (Credit: Twitter)*

Known as Dody Sirena, Pereira is the founder of DCSet Promoções, an event production company; and Atlantico Promoções Ltda., a public relations firm. He also owns agribusiness, food franchising and sports marketing firms. His longtime client, Roberto Carlos, has been called the King of Latin music. Pereira plans to use the St. Regis condo as a second home, Ingletto said.

Ingletto said she first listed the unit at the end of 2017 for \$12.9 million, and dropped the price in January to \$9.5 million.

Other owners at the St. Regis include spec home developer Shlomy Alexander, the father of Douglas Elliman brokers Oren and Tal Alexander ([https://therealdeal.com/miami/issues\\_articles/alexander-brothers-douglas-elliman/](https://therealdeal.com/miami/issues_articles/alexander-brothers-douglas-elliman/)). He paid \$5.5 million (<https://therealdeal.com/miami/2018/09/20/shlomy-alexander-pays-5-5m-for-st-regis-bal-harbour-condo/>) for unit 1401 in the south tower in September.

The St. Regis is connected to the St. Regis Bal Harbour Resort, which Qatar-based ARTIC (<https://therealdeal.com/miami/2018/08/16/qatari-owner-of-st-regis-bal-harbour-scores-132m-refi/>) bought for \$213 million in 2014. The 27-story luxury hotel includes 192 rooms and 24 condo-hotel units. It features a spa, two pools, a gym, business center, 11,200 square feet of meeting space and a 7,800-square-foot ballroom, and a handful of restaurants.

## Brazilian former soccer star sells Mansions at Acqualina unit

Rogério Ceni, considered one of the country's best goalkeepers, made about \$130k on the unit

[Miami](#) / By Katherine Kallergis

June 11, 2018 03:30 PM



Rogerio Ceni and Mansions at Acqualina unit 2901

Former Brazilian soccer player Rogério Ceni sold his Mansions at Acqualina unit in Sunny Isles Beach.

Ceni, who won 20 major titles over his 25-year career and is considered one of the best Brazilian goalkeepers in history, is now manager of Fortaleza, a soccer club based in Ceara, Brazil.

Property records show Ceni controls RBCH Holdings LLC, which sold unit 2901 at 17749 Collins Avenue for \$6.13 million. Ceni's company paid about \$6 million for the unit when the Trump Group completed the 47-story, 76-unit tower in 2015. That means he made about \$130,000 on the unit.

Roberta Ingleto of Concierge Realty Brokers represented Ceni, who she declined to name. Cervera Real Estate's Karine Carvalho brought the buyer, a Portuguese investor. Carvalho could not immediately be reached for comment.

The four-bedroom, 4,849-square-foot unit sold for \$1,264 per square foot. It hit the market in July for just under \$7 million, and was last listed for \$6.7 million, according to Redfin.

In March, a New York hedge fund executive paid \$17 million, (<https://therealdeal.com/miami/2018/03/02/ny-hedge-funder-pays-17m-for-ph-at-mansions-at-acqualina/>) or more than \$2,100 a foot, for a full-floor penthouse at Mansions. The developer, led by Jules and Eddie Trump, is building the Estates at Acqualina, (<https://therealdeal.com/miami/2018/05/11/estates-at-acqualina-breaks-ground-with-skydivers-a-marching-band-and-25-rolls-royces/>) north of Mansions at Acqualina and Acqualina Resort & Spa.